ONE ENERGY
WIND FOR INDUSTRY®

CONSIDERING WIND

CONSTRUCTION MANAGER

Q1. How long will the construction process take?

The realistic timeframe depends greatly on permitting and some of the preliminary land activity that goes along with projects from time to time. Otherwise, we are working on creating more of a manufacturing-based construction process and less of an order-as-needed process, which should decrease the time greatly from about six months; we're working to about three months.

Q2. Who are your subcontractors?

Currently, One Energy uses subcontractors for two main activities: for rebar installation and for overhead installation (and some odds and ends on some of our jobs, which are not normal to wind-turbine-erection activities). We use Westwind Reinforcing for our rebar installations and we use an overhead contractor generally by area; we've used some local contractors to Findlay, Marion, and some of our other locations. For the overhead, we go through a normal vetting process. Otherwise, all of the labor we use is self-performed by our One Energy crew.

Q3. Can we veto your subcontractors?

If there's anything on our projects that you feel strongly about or would like to be a part of, you are absolutely, 100 percent our number-one customer. If there is a subcontractor you prefer we use, or you prefer we do not use, let us know. We are more than able to have a conversation about it.

Q4. Who controls the design?

Ultimately, One Energy controls the design of each of these turbine projects. We rely on engineers and third-party expertise for certain aspects of the design: structural, foundation, as well as tower design. And we don't manufacture our own turbines, so we rely on our suppliers for that type of design. But each of our individual Wind Campus® designs is ultimately controlled by One Energy.

Q5. Can we review or modify the design?

Absolutely. We are very happy to review all our designs with our customers. We understand that no two customers are alike and just as no two customers are alike, no two plants are identical often times as well. So we know each project is going to be [designed on] a case-by-case basis, where we make sure that our design fits our

customer's needs. We're happy to review that. Modifications to our design often times again are case-by-case. We're always striving to innovate and improve our design. We are moving to a systematized, standardized process and structure for our construction crew, but we're happy to have that conversation and discussion, especially if it helps our customer or improves our design.

Q6. Do we get weekly updates?

All our customers receive weekly updates from the project manager. Those are sent based on what day or time of the week a customer would prefer to have those. If you've got a crucial meeting on Fridays, let us know – we'll make sure we get that to you prior to that. That will be both a forward-looking and a look-back. What was accomplished the previous week, what will be accomplished in the week leading up, and what is currently in process in that current week.

Our customers have access to mywindproject.com. That allows them to understand exactly what the state is; there's going to be photo updates as well as bits of information. Hopefully a lot of that information will already be conveyed to our customers through weekly updates through the project manager, but for folks who aren't receiving that update, mywindproject.com is an excellent resource.

Q7. How much work do you self-perform?

We are very proud of the fact that we are self-performing most of the work. We can go from a green-field site and turn it into a fully commissioned set of turbines pretty much on our own. There are certain aspects of the job that we leave to folks who are a little more efficient and understand; things such as rebar installation – we leave that to a third party, overhead electric work we leave to a third party. We're capable of doing these things, we just find it more reliable, more efficient, to outsource that to a third-party contractor.

Self-performing includes going to a green-field site, building our own roads, digging our own foundations and excavating, pouring our own concrete, and taking care of all the necessary civil, mechanical, and electrical completion. So we will operate the cranes, stack out the towers, and go from a site that had nothing there to a fully commissioned set of turbines up and running and generating electricity for our customers.

Q8. Can we review your quality documentation throughout the project?

Absolutely. We'd be happy to share our quality documentation with our customers. Safety and quality are our top two priorities at One Energy, especially on the construction team. We have a documented quality plan which we're happy to walk through step-by-step with our customers to ensure we're meeting their needs and mitigating any hazards on site. So if you talk to your project manager, they'd be happy to answer any specific questions as well as show you that documentation.

Q9. Who's in charge of the project?

We try to make these projects as easy as possible for our customers. We try to take almost all the load and put it on our shoulders. We *are* in charge of the projects and we like to see through all the problems, all the issues – everything from start to finish, we like to keep on our plate. If there's something a customer or a representative would like to be a part of, we are very open to including you in all those conversations.

Generally, we give you one point of contact. For a customer we'll give one point of contact to the projects – generally that is a project manager. It has in the past been Jereme (the CEO and General Manager) for certain items, but you should have one point of contact for the projects where you should be able to get almost all your information.

Q10. What is the organizational chart for the project?

At One Energy, responsibility falls on all our people, especially on the construction site in ensuring that safety and quality are our top two priorities. But we do have an organizational hierarchy. Your project manager is typically the controller of the site that makes sure everything is moving, making sure workflow is coordinated, and ensuring that the process and project are being installed safely and correctly.

We also have field engineers, technicians, and technician trainers who all report through the project managers to ensure that onsite workflow and field installations are happening in a safe and high-quality manner. So on any given time on a job site you would expect to interact with project managers, field engineers, technicians, and trainers who are developing and training our technicians. Primarily our customers are going to have a primary point of contact that's going to be the project manager.

Q11. What security do you have?

When it comes to security, we understand we're dealing with some very high-risk items – when you're talking of the weight of the equipment, when you're talking about the

nature of the electricity we're generating. So we ensure we think about security from two aspects. There's the physical aspect, where we're ensuring that we have locks and cameras, and we're warding off intruders with security patrol cars and fencing as needed. And then there's also cyber security where we ensure that we have all the necessary firewalls and networking and protocols to ensure that only we have the safe remote access to our sites.

So it's really two-fold and it gets far deeper into the weeds. And if you have questions, always ask your project manager because they'd be happy to dive into details with you.

Q12. What do we need to do to support the project?

Items that we need from you in order to proceed with our projects: certain things in the plant, as-builts (drawings) from the plant, getting points around the plant to include in our drawings and to help with our engineering process are necessary to complete this. Other than that, certain activities when we complete our tie-in to the facility are necessary to share information for. In addition to that, basically any time we are on your property to do any sort of install is when we really need input – and for the initial planning process. Otherwise we do handle all the construction.

Q13. Do you need a plant shut-down?

When we do the interconnects, we do not necessarily need a plant shut-down. Most plants require or ask that we do a plant shut-down because otherwise we're doing an interconnect hot (or live), which most people try to veer away from. It's not out of the question; we've done it before – we just want to dot our I's and cross our T's when we're selecting vendors, and we want to make sure we're taking every precaution necessary to take that step. Otherwise, for plant shut-downs, we normally will try to gear our shut-downs with your shut-downs if that's a requirement. Thanksgiving, Fourth of July, Christmas – we work on the holidays. We work around your schedule. We are here for you.